## **CROSS-TESTED ILLUSTRATION**

ABC COMPANY December 31, 2010

				EMPLOYER OPTIONS	
	AGE	CROSS TESTED PERCENT OF PAY	SALARY	CROSS TESTED PROFIT SHARING	TRADITIONAL INTEGRATED PROFIT SHARING
<u>OWNERS</u>					
OWNER	50	25.00%	180,000.00	45,000.00	27,072.94
SPOUSE	45	10.00%	50,000.00	5,000.00	6,214.01
SUBTOTALS			230,000.00	50,000.00 82%	33,286.95 54%
<u>EMPLOYEES</u>					
EMPLOYEE 1	50	5.00%	50,000.00	2,500.00	6,214.01
EMPLOYEE 2	45	5.00%	45,000.00	2,250.00	5,592.61
EMPLOYEE 3	40	5.00%	40,000.00	2,000.00	4,971.21
EMPLOYEE 4	35	5.00%	35,000.00	1,750.00	4,349.81
EMPLOYEE 5	30	5.00%	30,000.00	1,500.00	3,728.41
EMPLOYEE 6	25	5.00%	25,000.00	1,250.00	3,107.01
SUBTOTALS			225,000.00	11,250.00 18%	27,963.05 46%
GRAND TOTALS			455,000.00	61,250.00 100%	61,250.00 100%

NOTICE THE DRAMATIC CHANGE IN THE ALLOCATION! \$16,000 ADDITIONAL GOING TO THE OWNERS!!